



CUSTOMER STORY

ARGLASS



One thing is as clear as glass.

Arglass is disrupting the status quo in the American glass industry. Its state-of-the-art and environmentally friendly facility in Valdosta, Georgia, uses best-in-class technology to serve the U.S. glass packaging industry, including wine, spirits and food and beverage manufacturers.

The glass industry has long focused on producing glass products that require long production runs and cater to behemoths. Thus, customers with more diverse product portfolios and specialty and smaller-volume food and beverage producers had to rely on imports or smaller batch distributors for their glass-container supply. This severely limited their options.

Until now.

José de Diego Arozamena, Arglass chairman and chief executive officer, told the Valdosta Daily Times, "We believe there is a large untapped potential in the U.S. consumer market for glass. Our goal is to help more producers choose glass as a healthy, safe and environmentally responsible material that can [also] be customized, dynamic, colorful and cost-competitive."

Arglass produces more than 100,000 metric tons of bottles per year, and they couldn't do it without compressed air and vacuums. Compressed air is critical in the bottle production process, as glass is transformed from raw powders, to molten liquid, to the hardened containers we see on store shelves.

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Arglass' compressed air solution includes:

60 psig air system

- Three Sullair 700 hp TRE Oil Free Centrifugal Air Compressors
- Three Sullair ELM Series Mist Eliminators
- Three Sullair SRV-6000 Variable Frequency Drive, Refrigerated Air Dryers

100 psig air system

- Two Sullair 350 hp, V320TS-350L, Two-Stage, Variable Frequency Drive, Rotary Screw Compressors
- Two Sullair SXFH-1900Z Pre-Filters
- Two Sullair SRV-1750, Variable Frequency Drive, Refrigerated Air Dryers

Vacuums

- Four Sullair VS25-75 75 hp, Rotary Screw Vacuum Pumps

Arglass opened its new facility in December 2020, and they've produced the highest quality glass containers ever since.

"When you're starting a plant from scratch in this environment, you need a partner that is reliable and will be responsive. We found that Sullair is very responsive. That's the type of reliability you want to have," added Arozamena.

The Arglass compressed air system was designed, installed and serviced by Blake & Pendleton, an authorized Sullair distributor.